Local Market Update for October 2019

Provided by New Jersey REALTORS®



Cedar Grove Twp

Essex County

Single Family	October			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	30	14	- 53.3%	185	178	- 3.8%	
Closed Sales	14	15	+ 7.1%	93	119	+ 28.0%	
Days on Market Until Sale	48	28	- 41.7%	41	45	+ 9.8%	
Median Sales Price*	\$432,500	\$525,000	+ 21.4%	\$482,500	\$480,000	- 0.5%	
Percent of List Price Received*	100.6%	98.3%	- 2.3%	101.0%	99.2%	- 1.8%	
Inventory of Homes for Sale	71	47	- 33.8%				
Months Supply of Inventory	7.6	4.1	- 46.1%				

Townhouse-Condo		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	2	5	+ 150.0%	21	43	+ 104.8%	
Closed Sales	0	3		14	22	+ 57.1%	
Days on Market Until Sale	0	44		45	40	- 11.1%	
Median Sales Price*	\$0	\$602,421		\$407,250	\$432,450	+ 6.2%	
Percent of List Price Received*	0.0%	99.0%		99.1%	101.1%	+ 2.0%	
Inventory of Homes for Sale	4	10	+ 150.0%				
Months Supply of Inventory	1.8	3.9	+ 116.7%				

Adult Community		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	1	0	- 100.0%	4	5	+ 25.0%	
Closed Sales	1	0	- 100.0%	3	1	- 66.7%	
Days on Market Until Sale	24	0	- 100.0%	16	10	- 37.5%	
Median Sales Price*	\$505,000	\$0	- 100.0%	\$505,000	\$610,000	+ 20.8%	
Percent of List Price Received*	101.2%	0.0%	- 100.0%	99.5%	98.4%	- 1.1%	
Inventory of Homes for Sale	0	2					
Months Supply of Inventory	0.0	2.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

