Local Market Update for October 2019

Provided by New Jersey REALTORS®



Clark Twp

Union County

Single Family		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	23	26	+ 13.0%	273	337	+ 23.4%	
Closed Sales	11	15	+ 36.4%	154	143	- 7.1%	
Days on Market Until Sale	36	51	+ 41.7%	44	40	- 9.1%	
Median Sales Price*	\$465,000	\$400,000	- 14.0%	\$462,500	\$440,000	- 4.9%	
Percent of List Price Received*	99.8%	96.9%	- 2.9%	98.9%	97.8%	- 1.1%	
Inventory of Homes for Sale	63	56	- 11.1%				
Months Supply of Inventory	4.3	3.8	- 11.6%				

Townhouse-Condo		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	3	1	- 66.7%	19	24	+ 26.3%	
Closed Sales	0	1		12	19	+ 58.3%	
Days on Market Until Sale	0	12		63	43	- 31.7%	
Median Sales Price*	\$0	\$255,000		\$268,000	\$335,000	+ 25.0%	
Percent of List Price Received*	0.0%	100.2%		97.2%	98.8%	+ 1.6%	
Inventory of Homes for Sale	7	3	- 57.1%				
Months Supply of Inventory	4.1	1.0	- 75.6%				

Adult Community		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

