Local Market Update for November 2019

Provided by New Jersey REALTORS®



Cresskill Boro

Bergen County

Single Family		November			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 11-2018	Thru 11-2019	Percent Change	
New Listings	17	6	- 64.7%	229	217	- 5.2%	
Closed Sales	10	4	- 60.0%	90	106	+ 17.8%	
Days on Market Until Sale	104	130	+ 25.0%	82	87	+ 6.1%	
Median Sales Price*	\$662,500	\$970,000	+ 46.4%	\$702,500	\$732,500	+ 4.3%	
Percent of List Price Received*	90.1%	90.6%	+ 0.6%	95.9%	94.9%	- 1.0%	
Inventory of Homes for Sale	86	64	- 25.6%				
Months Supply of Inventory	10.1	6.9	- 31.7%				

Townhouse-Condo		November			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 11-2018	Thru 11-2019	Percent Change	
New Listings	4	0	- 100.0%	12	13	+ 8.3%	
Closed Sales	0	0		5	5	0.0%	
Days on Market Until Sale	0	0		59	50	- 15.3%	
Median Sales Price*	\$0	\$0		\$550,000	\$495,000	- 10.0%	
Percent of List Price Received*	0.0%	0.0%		96.3%	96.7%	+ 0.4%	
Inventory of Homes for Sale	4	2	- 50.0%				
Months Supply of Inventory	3.3	1.5	- 54.5%				

Adult Community		November			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 11-2018	Thru 11-2019	Percent Change	
New Listings	0	0		6	1	- 83.3%	
Closed Sales	0	1		4	1	- 75.0%	
Days on Market Until Sale	0	31		55	31	- 43.6%	
Median Sales Price*	\$0	\$445,000		\$450,000	\$445,000	- 1.1%	
Percent of List Price Received*	0.0%	100.0%		96.9%	100.0%	+ 3.2%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

