## **Local Market Update for December 2019**

Provided by New Jersey REALTORS®



## **Cresskill Boro**

Bergen County

Single Family		December			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change		
New Listings	9	6	- 33.3%	238	223	- 6.3%		
Closed Sales	6	5	- 16.7%	96	111	+ 15.6%		
Days on Market Until Sale	95	122	+ 28.4%	83	88	+ 6.0%		
Median Sales Price*	\$670,000	\$830,000	+ 23.9%	\$694,000	\$750,000	+ 8.1%		
Percent of List Price Received*	96.1%	90.4%	- 5.9%	95.9%	94.7%	- 1.3%		
Inventory of Homes for Sale	81	53	- 34.6%					
Months Supply of Inventory	10.2	5.5	- 46.1%					

Townhouse-Condo		December			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change	
New Listings	1	0	- 100.0%	13	13	0.0%	
Closed Sales	2	2	0.0%	7	7	0.0%	
Days on Market Until Sale	25	89	+ 256.0%	49	61	+ 24.5%	
Median Sales Price*	\$523,750	\$655,375	+ 25.1%	\$547,500	\$495,000	- 9.6%	
Percent of List Price Received*	97.3%	95.5%	- 1.8%	96.6%	96.4%	- 0.2%	
Inventory of Homes for Sale	4	2	- 50.0%				
Months Supply of Inventory	3.4	1.4	- 58.8%				

<b>Adult Community</b>		December			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change	
New Listings	0	0		6	1	- 83.3%	
Closed Sales	1	0	- 100.0%	5	1	- 80.0%	
Days on Market Until Sale	86	0	- 100.0%	61	31	- 49.2%	
Median Sales Price*	\$420,000	\$0	- 100.0%	\$450,000	\$445,000	- 1.1%	
Percent of List Price Received*	95.5%	0.0%	- 100.0%	96.6%	100.0%	+ 3.5%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

