## **Local Market Update for March 2020**

Provided by New Jersey REALTORS®



## **Cresskill Boro**

Bergen County

Single Family		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	26	23	- 11.5%	68	72	+ 5.9%	
Closed Sales	13	14	+ 7.7%	20	30	+ 50.0%	
Days on Market Until Sale	98	96	- 2.0%	82	108	+ 31.7%	
Median Sales Price*	\$699,000	\$580,000	- 17.0%	\$725,500	\$780,000	+ 7.5%	
Percent of List Price Received*	93.0%	93.4%	+ 0.4%	93.5%	94.4%	+ 1.0%	
Inventory of Homes for Sale	92	72	- 21.7%				
Months Supply of Inventory	11.2	7.2	- 35.7%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	1	1	0.0%	5	3	- 40.0%	
Closed Sales	1	0	- 100.0%	2	0	- 100.0%	
Days on Market Until Sale	86	0	- 100.0%	58	0	- 100.0%	
Median Sales Price*	\$450,000	\$0	- 100.0%	\$448,500	\$0	- 100.0%	
Percent of List Price Received*	96.8%	0.0%	- 100.0%	96.1%	0.0%	- 100.0%	
Inventory of Homes for Sale	5	3	- 40.0%				
Months Supply of Inventory	4.4	2.4	- 45.5%				

<b>Adult Community</b>		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	0	1		0	2		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	2					
Months Supply of Inventory	0.0	2.0					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

