Local Market Update for July 2020

Provided by New Jersey REALTORS®



Cresskill Boro

Bergen County

Single Family		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	20	20	0.0%	167	149	- 10.8%	
Closed Sales	14	9	- 35.7%	71	64	- 9.9%	
Days on Market Until Sale	102	54	- 47.1%	83	99	+ 19.3%	
Median Sales Price*	\$712,500	\$775,000	+ 8.8%	\$725,000	\$772,500	+ 6.6%	
Percent of List Price Received*	94.8%	95.0%	+ 0.2%	94.8%	95.0%	+ 0.2%	
Inventory of Homes for Sale	96	60	- 37.5%				
Months Supply of Inventory	10.1	6.4	- 36.6%				

Townhouse-Condo	e-Condo July			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	2	0	- 100.0%	11	8	- 27.3%	
Closed Sales	2	1	- 50.0%	5	2	- 60.0%	
Days on Market Until Sale	44	35	- 20.5%	50	42	- 16.0%	
Median Sales Price*	\$570,000	\$532,000	- 6.7%	\$495,000	\$532,250	+ 7.5%	
Percent of List Price Received*	96.3%	96.9%	+ 0.6%	96.7%	96.9%	+ 0.2%	
Inventory of Homes for Sale	6	3	- 50.0%				
Months Supply of Inventory	4.5	2.4	- 46.7%				

Adult Community		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	0	1		0	4		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	2					
Months Supply of Inventory	0.0	2.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

