

Local Market Update for March 2019

Provided by New Jersey REALTORS®



Demarest Boro

Bergen County

Single Family

	March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change
New Listings	13	19	+ 46.2%	35	35	0.0%
Closed Sales	5	10	+ 100.0%	11	21	+ 90.9%
Days on Market Until Sale	174	140	- 19.5%	105	89	- 15.2%
Median Sales Price*	\$525,000	\$620,000	+ 18.1%	\$610,000	\$819,000	+ 34.3%
Percent of List Price Received*	97.4%	96.9%	- 0.5%	98.1%	95.9%	- 2.2%
Inventory of Homes for Sale	52	42	- 19.2%	--	--	--
Months Supply of Inventory	8.2	6.7	- 18.3%	--	--	--

Townhouse-Condo

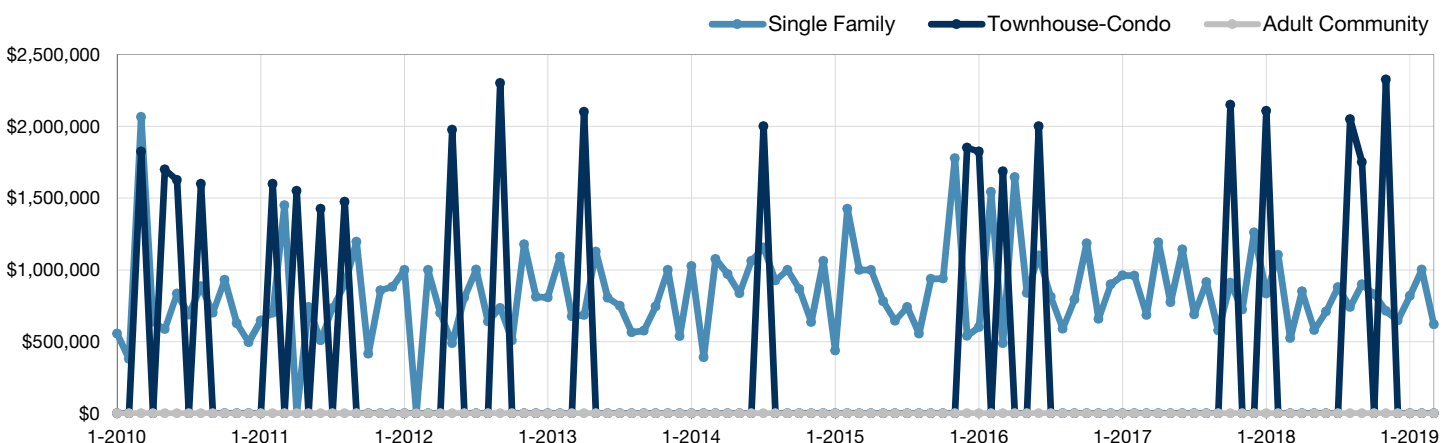
	March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change
New Listings	0	0	--	0	1	--
Closed Sales	0	0	--	1	0	- 100.0%
Days on Market Until Sale	0	0	--	162	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$2,106,667	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	88.7%	0.0%	- 100.0%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--

Adult Community

	March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change
New Listings	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Days on Market Until Sale	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month



Current as of April 20, 2019. All data from the multiple listing services in the state of New Jersey. Margin of error for reported statewide numbers is +/- 4% at a 95% confidence level. Report © 2019 ShowingTime.