Local Market Update for May 2019

Provided by New Jersey REALTORS®



Demarest Boro

Bergen County

Single Family		May			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change	
New Listings	24	27	+ 12.5%	75	85	+ 13.3%	
Closed Sales	5	2	- 60.0%	23	29	+ 26.1%	
Days on Market Until Sale	110	155	+ 40.9%	103	121	+ 17.5%	
Median Sales Price*	\$580,000	\$816,175	+ 40.7%	\$680,000	\$819,000	+ 20.4%	
Percent of List Price Received*	97.6%	93.7%	- 4.0%	97.4%	95.7%	- 1.7%	
Inventory of Homes for Sale	69	69	0.0%				
Months Supply of Inventory	12.0	11.8	- 1.7%				

Townhouse-Condo	May			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	0	0		2	1	- 50.0%
Closed Sales	0	0		1	0	- 100.0%
Days on Market Until Sale	0	0		162	0	- 100.0%
Median Sales Price*	\$0	\$0		\$2,106,667	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%		88.7%	0.0%	- 100.0%
Inventory of Homes for Sale	1	1	0.0%			
Months Supply of Inventory	1.0	0.7	- 30.0%			

Adult Community		May			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

