## **Local Market Update for July 2020**

Provided by New Jersey REALTORS®



## **Demarest Boro**

Bergen County

Single Family		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	18	19	+ 5.6%	112	103	- 8.0%	
Closed Sales	3	7	+ 133.3%	39	36	- 7.7%	
Days on Market Until Sale	33	94	+ 184.8%	111	85	- 23.4%	
Median Sales Price*	\$680,000	\$762,000	+ 12.1%	\$819,000	\$887,500	+ 8.4%	
Percent of List Price Received*	96.1%	96.2%	+ 0.1%	95.7%	95.5%	- 0.2%	
Inventory of Homes for Sale	81	47	- 42.0%				
Months Supply of Inventory	15.4	7.7	- 50.0%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	0	0		1	0	- 100.0%	
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	1	3	+ 200.0%				
Months Supply of Inventory	0.5	3.0	+ 500.0%				

<b>Adult Community</b>		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

