## **Local Market Update for August 2020**

Provided by New Jersey REALTORS®



## **Demarest Boro**

Bergen County

Single Family		August			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change		
New Listings	11	18	+ 63.6%	123	122	- 0.8%		
Closed Sales	9	12	+ 33.3%	48	48	0.0%		
Days on Market Until Sale	39	90	+ 130.8%	97	87	- 10.3%		
Median Sales Price*	\$1,160,000	\$703,750	- 39.3%	\$855,000	\$826,250	- 3.4%		
Percent of List Price Received*	98.6%	96.3%	- 2.3%	96.2%	95.7%	- 0.5%		
Inventory of Homes for Sale	80	39	- 51.3%					
Months Supply of Inventory	14.1	5.8	- 58.9%					

Townhouse-Condo		August			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change	
New Listings	0	0		1	0	- 100.0%	
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	1	3	+ 200.0%				
Months Supply of Inventory	0.5	3.0	+ 500.0%				

<b>Adult Community</b>		August			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

