## **Local Market Update for March 2019**

Provided by New Jersey REALTORS®



## **Edison Twp**

Middlesex County

| Single Family                   |           | March     |                |             | Year to Date |                |  |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics                     | 2018      | 2019      | Percent Change | Thru 3-2018 | Thru 3-2019  | Percent Change |  |
| New Listings                    | 121       | 117       | - 3.3%         | 241         | 260          | + 7.9%         |  |
| Closed Sales                    | 38        | 56        | + 47.4%        | 117         | 127          | + 8.5%         |  |
| Days on Market Until Sale       | 67        | 75        | + 11.9%        | 79          | 70           | - 11.4%        |  |
| Median Sales Price*             | \$390,000 | \$414,750 | + 6.3%         | \$370,000   | \$390,000    | + 5.4%         |  |
| Percent of List Price Received* | 98.1%     | 96.8%     | - 1.3%         | 97.7%       | 96.5%        | - 1.2%         |  |
| Inventory of Homes for Sale     | 204       | 229       | + 12.3%        |             |              |                |  |
| Months Supply of Inventory      | 3.5       | 4.1       | + 17.1%        |             |              |                |  |

| Townhouse-Condo                 |           | March     |                |             | Year to Date |                |  |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics                     | 2018      | 2019      | Percent Change | Thru 3-2018 | Thru 3-2019  | Percent Change |  |
| New Listings                    | 40        | 36        | - 10.0%        | 86          | 92           | + 7.0%         |  |
| Closed Sales                    | 20        | 24        | + 20.0%        | 46          | 58           | + 26.1%        |  |
| Days on Market Until Sale       | 31        | 89        | + 187.1%       | 42          | 73           | + 73.8%        |  |
| Median Sales Price*             | \$233,500 | \$239,880 | + 2.7%         | \$242,500   | \$245,500    | + 1.2%         |  |
| Percent of List Price Received* | 97.2%     | 96.4%     | - 0.8%         | 98.1%       | 96.7%        | - 1.4%         |  |
| Inventory of Homes for Sale     | 43        | 75        | + 74.4%        |             |              |                |  |
| Months Supply of Inventory      | 1.9       | 3.4       | + 78.9%        |             |              |                |  |

| <b>Adult Community</b>          |          | March     |                |             | Year to Date |                |  |  |
|---------------------------------|----------|-----------|----------------|-------------|--------------|----------------|--|--|
| Key Metrics                     | 2018     | 2019      | Percent Change | Thru 3-2018 | Thru 3-2019  | Percent Change |  |  |
| New Listings                    | 0        | 1         |                | 7           | 5            | - 28.6%        |  |  |
| Closed Sales                    | 3        | 2         | - 33.3%        | 6           | 2            | - 66.7%        |  |  |
| Days on Market Until Sale       | 125      | 99        | - 20.8%        | 88          | 99           | + 12.5%        |  |  |
| Median Sales Price*             | \$95,000 | \$132,250 | + 39.2%        | \$48,275    | \$132,250    | + 174.0%       |  |  |
| Percent of List Price Received* | 94.9%    | 102.0%    | + 7.5%         | 98.2%       | 102.0%       | + 3.9%         |  |  |
| Inventory of Homes for Sale     | 4        | 7         | + 75.0%        |             |              |                |  |  |
| Months Supply of Inventory      | 1.8      | 4.0       | + 122.2%       |             |              |                |  |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

