Local Market Update for August 2019

Provided by New Jersey REALTORS®



Edison Twp

Middlesex County

Single Family		August			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 8-2018	Thru 8-2019	Percent Change	
New Listings	88	82	- 6.8%	785	902	+ 14.9%	
Closed Sales	85	81	- 4.7%	443	445	+ 0.5%	
Days on Market Until Sale	56	52	- 7.1%	63	59	- 6.3%	
Median Sales Price*	\$455,000	\$445,000	- 2.2%	\$400,000	\$420,000	+ 5.0%	
Percent of List Price Received*	97.8%	98.3%	+ 0.5%	98.0%	97.7%	- 0.3%	
Inventory of Homes for Sale	270	302	+ 11.9%				
Months Supply of Inventory	4.9	5.4	+ 10.2%				

Townhouse-Condo		August			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 8-2018	Thru 8-2019	Percent Change	
New Listings	45	38	- 15.6%	275	258	- 6.2%	
Closed Sales	27	22	- 18.5%	169	183	+ 8.3%	
Days on Market Until Sale	46	45	- 2.2%	45	63	+ 40.0%	
Median Sales Price*	\$305,000	\$327,500	+ 7.4%	\$284,000	\$300,000	+ 5.6%	
Percent of List Price Received*	98.4%	97.5%	- 0.9%	98.0%	97.3%	- 0.7%	
Inventory of Homes for Sale	74	73	- 1.4%				
Months Supply of Inventory	3.3	3.3	0.0%				

Adult Community		August			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 8-2018	Thru 8-2019	Percent Change	
New Listings	2	2	0.0%	21	15	- 28.6%	
Closed Sales	1	3	+ 200.0%	14	8	- 42.9%	
Days on Market Until Sale	105	121	+ 15.2%	77	99	+ 28.6%	
Median Sales Price*	\$147,000	\$1,550	- 98.9%	\$110,000	\$128,750	+ 17.0%	
Percent of List Price Received*	91.9%	99.0%	+ 7.7%	97.6%	99.0%	+ 1.4%	
Inventory of Homes for Sale	5	7	+ 40.0%				
Months Supply of Inventory	2.1	4.1	+ 95.2%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

