Local Market Update for April 2020

Provided by New Jersey REALTORS®



Fairfield Twp

Essex County

Single Family		April		Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	16	4	- 75.0%	56	29	- 48.2%
Closed Sales	12	3	- 75.0%	35	13	- 62.9%
Days on Market Until Sale	105	49	- 53.3%	98	85	- 13.3%
Median Sales Price*	\$635,000	\$455,000	- 28.3%	\$535,000	\$520,000	- 2.8%
Percent of List Price Received*	95.8%	100.9%	+ 5.3%	96.2%	98.0%	+ 1.9%
Inventory of Homes for Sale	38	17	- 55.3%			
Months Supply of Inventory	4.3	2.3	- 46.5%			

Townhouse-Condo		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	4	1	- 75.0%	8	18	+ 125.0%	
Closed Sales	0	2		0	5		
Days on Market Until Sale	0	44		0	56		
Median Sales Price*	\$0	\$511,183		\$0	\$510,365		
Percent of List Price Received*	0.0%	100.5%		0.0%	97.9%		
Inventory of Homes for Sale	21	13	- 38.1%				
Months Supply of Inventory	5.7	5.5	- 3.5%				

Adult Community		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	1					
Months Supply of Inventory	0.0	0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

