Local Market Update for July 2020

Provided by New Jersey REALTORS®



Fairfield Twp

Essex County

Single Family		July			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change		
New Listings	14	24	+ 71.4%	111	80	- 27.9%		
Closed Sales	8	3	- 62.5%	63	28	- 55.6%		
Days on Market Until Sale	42	29	- 31.0%	74	64	- 13.5%		
Median Sales Price*	\$496,250	\$420,000	- 15.4%	\$532,000	\$525,000	- 1.3%		
Percent of List Price Received*	98.8%	98.8%	0.0%	97.6%	98.0%	+ 0.4%		
Inventory of Homes for Sale	45	24	- 46.7%					
Months Supply of Inventory	4.5	3.3	- 26.7%					

Townhouse-Condo		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	10	4	- 60.0%	25	26	+ 4.0%	
Closed Sales	0	0		15	8	- 46.7%	
Days on Market Until Sale	0	0		108	63	- 41.7%	
Median Sales Price*	\$0	\$0		\$386,500	\$507,683	+ 31.4%	
Percent of List Price Received*	0.0%	0.0%		99.7%	97.8%	- 1.9%	
Inventory of Homes for Sale	21	7	- 66.7%				
Months Supply of Inventory	6.8	2.8	- 58.8%				

Adult Community	July			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

