Local Market Update for April 2019

Provided by New Jersey REALTORS®



Fort Lee Boro

Bergen County

Single Family		April			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 4-2018	Thru 4-2019	Percent Change	
New Listings	21	19	- 9.5%	50	63	+ 26.0%	
Closed Sales	1	8	+ 700.0%	12	21	+ 75.0%	
Days on Market Until Sale	277	94	- 66.1%	87	75	- 13.8%	
Median Sales Price*	\$1,560,000	\$714,500	- 54.2%	\$695,000	\$670,000	- 3.6%	
Percent of List Price Received*	91.9%	96.9%	+ 5.4%	92.0%	98.0%	+ 6.5%	
Inventory of Homes for Sale	53	70	+ 32.1%				
Months Supply of Inventory	7.8	11.5	+ 47.4%				

Townhouse-Condo		April			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 4-2018	Thru 4-2019	Percent Change	
New Listings	89	92	+ 3.4%	331	328	- 0.9%	
Closed Sales	57	31	- 45.6%	158	139	- 12.0%	
Days on Market Until Sale	94	92	- 2.1%	93	97	+ 4.3%	
Median Sales Price*	\$260,000	\$275,000	+ 5.8%	\$258,000	\$255,000	- 1.2%	
Percent of List Price Received*	94.7%	95.5%	+ 0.8%	95.3%	95.4%	+ 0.1%	
Inventory of Homes for Sale	331	265	- 19.9%				
Months Supply of Inventory	7.4	5.8	- 21.6%				

Adult Community	April			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 4-2018	Thru 4-2019	Percent Change	
New Listings	1	1	0.0%	2	2	0.0%	
Closed Sales	0	0		2	0	- 100.0%	
Days on Market Until Sale	0	0		112	0	- 100.0%	
Median Sales Price*	\$0	\$0		\$177,500	\$0	- 100.0%	
Percent of List Price Received*	0.0%	0.0%		97.4%	0.0%	- 100.0%	
Inventory of Homes for Sale	3	2	- 33.3%				
Months Supply of Inventory	1.5	1.6	+ 6.7%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

