Local Market Update for June 2019

Provided by New Jersey REALTORS®



Fort Lee Boro

Bergen County

| Single Family | | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 6-2018 | Thru 6-2019 | Percent Change | |
| New Listings | 22 | 16 | - 27.3% | 84 | 100 | + 19.0% | |
| Closed Sales | 4 | 7 | + 75.0% | 19 | 32 | + 68.4% | |
| Days on Market Until Sale | 127 | 66 | - 48.0% | 102 | 74 | - 27.5% | |
| Median Sales Price* | \$574,500 | \$608,888 | + 6.0% | \$660,000 | \$633,250 | - 4.1% | |
| Percent of List Price Received* | 98.5% | 97.8% | - 0.7% | 94.1% | 97.5% | + 3.6% | |
| Inventory of Homes for Sale | 59 | 73 | + 23.7% | | | | |
| Months Supply of Inventory | 8.3 | 11.2 | + 34.9% | | | | |

| Townhouse-Condo | June | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 6-2018 | Thru 6-2019 | Percent Change |
| New Listings | 92 | 70 | - 23.9% | 505 | 480 | - 5.0% |
| Closed Sales | 51 | 61 | + 19.6% | 262 | 246 | - 6.1% |
| Days on Market Until Sale | 81 | 67 | - 17.3% | 89 | 86 | - 3.4% |
| Median Sales Price* | \$340,000 | \$305,000 | - 10.3% | \$260,000 | \$255,000 | - 1.9% |
| Percent of List Price Received* | 96.4% | 95.8% | - 0.6% | 95.6% | 95.4% | - 0.2% |
| Inventory of Homes for Sale | 336 | 271 | - 19.3% | | | |
| Months Supply of Inventory | 7.2 | 6.1 | - 15.3% | | | |

| Adult Community | | June | | | Year to Date | | |
|---------------------------------|------|------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 6-2018 | Thru 6-2019 | Percent Change | |
| New Listings | 1 | 0 | - 100.0% | 3 | 2 | - 33.3% | |
| Closed Sales | 0 | 0 | | 2 | 0 | - 100.0% | |
| Days on Market Until Sale | 0 | 0 | | 112 | 0 | - 100.0% | |
| Median Sales Price* | \$0 | \$0 | | \$177,500 | \$0 | - 100.0% | |
| Percent of List Price Received* | 0.0% | 0.0% | | 97.4% | 0.0% | - 100.0% | |
| Inventory of Homes for Sale | 3 | 2 | - 33.3% | | | | |
| Months Supply of Inventory | 2.0 | 1.5 | - 25.0% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

