## **Local Market Update for August 2020**

Provided by New Jersey REALTORS®



## **Fort Lee Boro**

Bergen County

Single Family		August			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change	
New Listings	15	19	+ 26.7%	128	101	- 21.1%	
Closed Sales	8	3	- 62.5%	52	37	- 28.8%	
Days on Market Until Sale	89	86	- 3.4%	75	121	+ 61.3%	
Median Sales Price*	\$967,500	\$995,000	+ 2.8%	\$720,750	\$780,000	+ 8.2%	
Percent of List Price Received*	97.5%	90.2%	- 7.5%	96.7%	94.2%	- 2.6%	
Inventory of Homes for Sale	81	53	- 34.6%				
Months Supply of Inventory	13.1	8.5	- 35.1%				

Townhouse-Condo		August			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change	
New Listings	78	95	+ 21.8%	649	586	- 9.7%	
Closed Sales	54	34	- 37.0%	353	241	- 31.7%	
Days on Market Until Sale	94	68	- 27.7%	86	86	0.0%	
Median Sales Price*	\$293,750	\$271,500	- 7.6%	\$260,000	\$275,000	+ 5.8%	
Percent of List Price Received*	97.2%	95.3%	- 2.0%	95.9%	95.3%	- 0.6%	
Inventory of Homes for Sale	305	314	+ 3.0%				
Months Supply of Inventory	6.7	8.6	+ 28.4%				

<b>Adult Community</b>		August			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change	
New Listings	0	0		3	1	- 66.7%	
Closed Sales	0	0		1	0	- 100.0%	
Days on Market Until Sale	0	0		15	0	- 100.0%	
Median Sales Price*	\$0	\$0		\$995,000	\$0	- 100.0%	
Percent of List Price Received*	0.0%	0.0%		100.0%	0.0%	- 100.0%	
Inventory of Homes for Sale	2	0	- 100.0%				
Months Supply of Inventory	2.0	0.0	- 100.0%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

