## **Local Market Update for June 2019**

Provided by New Jersey REALTORS®



## **Franklin Lakes Boro**

Bergen County

Single Family		June			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change	
New Listings	45	30	- 33.3%	221	183	- 17.2%	
Closed Sales	12	25	+ 108.3%	64	86	+ 34.4%	
Days on Market Until Sale	97	69	- 28.9%	120	77	- 35.8%	
Median Sales Price*	\$922,500	\$917,500	- 0.5%	\$922,500	\$926,250	+ 0.4%	
Percent of List Price Received*	94.4%	96.4%	+ 2.1%	94.9%	96.2%	+ 1.4%	
Inventory of Homes for Sale	169	121	- 28.4%				
Months Supply of Inventory	13.3	8.7	- 34.6%				

Townhouse-Condo	June			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change
New Listings	0	7		21	16	- 23.8%
Closed Sales	1	0	- 100.0%	3	7	+ 133.3%
Days on Market Until Sale	71	0	- 100.0%	103	31	- 69.9%
Median Sales Price*	\$506,100	\$0	- 100.0%	\$565,000	\$645,000	+ 14.2%
Percent of List Price Received*	92.2%	0.0%	- 100.0%	96.4%	104.8%	+ 8.7%
Inventory of Homes for Sale	5	12	+ 140.0%			
Months Supply of Inventory	1.6	9.0	+ 462.5%			

<b>Adult Community</b>		June			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

