Local Market Update for July 2019

Provided by New Jersey REALTORS®



Franklin Lakes Boro

Bergen County

Single Family		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	42	27	- 35.7%	263	210	- 20.2%	
Closed Sales	11	11	0.0%	75	98	+ 30.7%	
Days on Market Until Sale	102	69	- 32.4%	117	76	- 35.0%	
Median Sales Price*	\$800,000	\$1,300,000	+ 62.5%	\$860,000	\$936,750	+ 8.9%	
Percent of List Price Received*	97.3%	95.0%	- 2.4%	95.3%	96.3%	+ 1.0%	
Inventory of Homes for Sale	177	124	- 29.9%				
Months Supply of Inventory	13.8	9.4	- 31.9%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	5	0	- 100.0%	26	16	- 38.5%	
Closed Sales	0	0		3	7	+ 133.3%	
Days on Market Until Sale	0	0		103	31	- 69.9%	
Median Sales Price*	\$0	\$0		\$565,000	\$645,000	+ 14.2%	
Percent of List Price Received*	0.0%	0.0%		96.4%	104.8%	+ 8.7%	
Inventory of Homes for Sale	6	10	+ 66.7%				
Months Supply of Inventory	1.9	6.9	+ 263.2%				

Adult Community		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

