Local Market Update for October 2019

Provided by New Jersey REALTORS®



Kinnelon Boro

Morris County

Single Family		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	20	32	+ 60.0%	243	299	+ 23.0%	
Closed Sales	12	12	0.0%	92	115	+ 25.0%	
Days on Market Until Sale	58	108	+ 86.2%	79	85	+ 7.6%	
Median Sales Price*	\$705,500	\$593,000	- 15.9%	\$605,000	\$547,500	- 9.5%	
Percent of List Price Received*	98.0%	96.8%	- 1.2%	96.5%	95.8%	- 0.7%	
Inventory of Homes for Sale	107	114	+ 6.5%				
Months Supply of Inventory	11.8	9.7	- 17.8%				

Townhouse-Condo		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		1	0	- 100.0%	
Days on Market Until Sale	0	0		104	0	- 100.0%	
Median Sales Price*	\$0	\$0		\$249,900	\$0	- 100.0%	
Percent of List Price Received*	0.0%	0.0%		92.6%	0.0%	- 100.0%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

Adult Community		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	0	0		4	3	- 25.0%	
Closed Sales	0	0		3	3	0.0%	
Days on Market Until Sale	0	0		42	84	+ 100.0%	
Median Sales Price*	\$0	\$0		\$260,000	\$188,000	- 27.7%	
Percent of List Price Received*	0.0%	0.0%		98.1%	93.7%	- 4.5%	
Inventory of Homes for Sale	1	0	- 100.0%				
Months Supply of Inventory	1.0	0.0	- 100.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

