## **Local Market Update for November 2019**

Provided by New Jersey REALTORS®



## **Kinnelon Boro**

Morris County

| Single Family                   |           | November  |                |              | Year to Date |                |  |  |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|--|--|
| Key Metrics                     | 2018      | 2019      | Percent Change | Thru 11-2018 | Thru 11-2019 | Percent Change |  |  |
| New Listings                    | 18        | 13        | - 27.8%        | 261          | 312          | + 19.5%        |  |  |
| Closed Sales                    | 9         | 14        | + 55.6%        | 101          | 129          | + 27.7%        |  |  |
| Days on Market Until Sale       | 56        | 67        | + 19.6%        | 77           | 83           | + 7.8%         |  |  |
| Median Sales Price*             | \$545,000 | \$457,500 | - 16.1%        | \$600,000    | \$545,000    | - 9.2%         |  |  |
| Percent of List Price Received* | 95.0%     | 98.9%     | + 4.1%         | 96.4%        | 96.2%        | - 0.2%         |  |  |
| Inventory of Homes for Sale     | 100       | 92        | - 8.0%         |              |              |                |  |  |
| Months Supply of Inventory      | 10.6      | 7.9       | - 25.5%        |              |              |                |  |  |

| Townhouse-Condo                 |      | November |                |              | Year to Date |                |  |
|---------------------------------|------|----------|----------------|--------------|--------------|----------------|--|
| Key Metrics                     | 2018 | 2019     | Percent Change | Thru 11-2018 | Thru 11-2019 | Percent Change |  |
| New Listings                    | 0    | 0        |                | 0            | 0            |                |  |
| Closed Sales                    | 0    | 0        |                | 1            | 0            | - 100.0%       |  |
| Days on Market Until Sale       | 0    | 0        |                | 104          | 0            | - 100.0%       |  |
| Median Sales Price*             | \$0  | \$0      |                | \$249,900    | \$0          | - 100.0%       |  |
| Percent of List Price Received* | 0.0% | 0.0%     |                | 92.6%        | 0.0%         | - 100.0%       |  |
| Inventory of Homes for Sale     | 0    | 0        |                |              |              |                |  |
| Months Supply of Inventory      | 0.0  | 0.0      |                |              |              |                |  |

| <b>Adult Community</b>          |      | November  |                |              | Year to Date |                |  |
|---------------------------------|------|-----------|----------------|--------------|--------------|----------------|--|
| Key Metrics                     | 2018 | 2019      | Percent Change | Thru 11-2018 | Thru 11-2019 | Percent Change |  |
| New Listings                    | 0    | 0         |                | 4            | 3            | - 25.0%        |  |
| Closed Sales                    | 0    | 1         |                | 3            | 4            | + 33.3%        |  |
| Days on Market Until Sale       | 0    | 38        |                | 42           | 73           | + 73.8%        |  |
| Median Sales Price*             | \$0  | \$215,000 |                | \$260,000    | \$201,500    | - 22.5%        |  |
| Percent of List Price Received* | 0.0% | 95.6%     |                | 98.1%        | 94.2%        | - 4.0%         |  |
| Inventory of Homes for Sale     | 0    | 0         |                |              |              |                |  |
| Months Supply of Inventory      | 0.0  | 0.0       |                |              |              |                |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

