Local Market Update for March 2019

Provided by New Jersey REALTORS®



Kinnelon Boro

Morris County

Single Family		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	22	26	+ 18.2%	48	54	+ 12.5%	
Closed Sales	7	9	+ 28.6%	16	20	+ 25.0%	
Days on Market Until Sale	220	117	- 46.8%	162	87	- 46.3%	
Median Sales Price*	\$690,000	\$529,000	- 23.3%	\$605,000	\$578,750	- 4.3%	
Percent of List Price Received*	94.5%	94.7%	+ 0.2%	93.4%	93.3%	- 0.1%	
Inventory of Homes for Sale	66	55	- 16.7%				
Months Supply of Inventory	6.7	7.1	+ 6.0%				

Townhouse-Condo		March			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change		
New Listings	0	0		0	0			
Closed Sales	0	0		0	0			
Days on Market Until Sale	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Inventory of Homes for Sale	0	0						
Months Supply of Inventory	0.0	0.0						

Adult Community		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	0	0		1	1	0.0%	
Closed Sales	0	0		1	1	0.0%	
Days on Market Until Sale	0	0		37	81	+ 118.9%	
Median Sales Price*	\$0	\$0		\$230,000	\$162,000	- 29.6%	
Percent of List Price Received*	0.0%	0.0%		96.2%	92.6%	- 3.7%	
Inventory of Homes for Sale	1	0	- 100.0%				
Months Supply of Inventory	1.0	0.0	- 100.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

