Local Market Update for March 2020

Provided by New Jersey REALTORS®



Kinnelon Boro

Morris County

Single Family		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	38	25	- 34.2%	78	66	- 15.4%	
Closed Sales	11	14	+ 27.3%	25	37	+ 48.0%	
Days on Market Until Sale	109	128	+ 17.4%	84	119	+ 41.7%	
Median Sales Price*	\$520,000	\$609,000	+ 17.1%	\$540,000	\$565,000	+ 4.6%	
Percent of List Price Received*	93.6%	97.5%	+ 4.2%	92.6%	96.8%	+ 4.5%	
Inventory of Homes for Sale	90	73	- 18.9%				
Months Supply of Inventory	9.8	5.5	- 43.9%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

Adult Community		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	0	0		1	2	+ 100.0%	
Closed Sales	0	0		1	1	0.0%	
Days on Market Until Sale	0	0		81	8	- 90.1%	
Median Sales Price*	\$0	\$0		\$162,000	\$260,000	+ 60.5%	
Percent of List Price Received*	0.0%	0.0%		92.6%	97.2%	+ 5.0%	
Inventory of Homes for Sale	1	1	0.0%				
Months Supply of Inventory	1.0	1.0	0.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

