Local Market Update for July 2020

Provided by New Jersey REALTORS®



Kinnelon Boro

Morris County

Single Family		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	30	44	+ 46.7%	232	173	- 25.4%	
Closed Sales	13	18	+ 38.5%	71	86	+ 21.1%	
Days on Market Until Sale	65	78	+ 20.0%	90	106	+ 17.8%	
Median Sales Price*	\$545,000	\$540,000	- 0.9%	\$545,000	\$537,500	- 1.4%	
Percent of List Price Received*	96.9%	95.8%	- 1.1%	95.8%	96.9%	+ 1.1%	
Inventory of Homes for Sale	138	76	- 44.9%				
Months Supply of Inventory	12.9	5.2	- 59.7%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	0	0		0	2		
Closed Sales	0	1		0	1		
Days on Market Until Sale	0	15		0	15		
Median Sales Price*	\$0	\$195,000		\$0	\$195,000		
Percent of List Price Received*	0.0%	98.0%		0.0%	98.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

Adult Community	July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	1	1	0.0%	2	3	+ 50.0%
Closed Sales	0	0		3	1	- 66.7%
Days on Market Until Sale	0	0		84	8	- 90.5%
Median Sales Price*	\$0	\$0		\$188,000	\$260,000	+ 38.3%
Percent of List Price Received*	0.0%	0.0%		93.7%	97.2%	+ 3.7%
Inventory of Homes for Sale	1	1	0.0%			
Months Supply of Inventory	1.0	1.0	0.0%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

