Local Market Update for January 2019

Provided by New Jersey REALTORS®



Madison Boro

Morris County

| Single Family | | January | | | Year to Date | | |
|---------------------------------|-------------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change | |
| New Listings | 25 | 17 | - 32.0% | 25 | 17 | - 32.0% | |
| Closed Sales | 9 | 1 | - 88.9% | 9 | 1 | - 88.9% | |
| Days on Market Until Sale | 61 | 104 | + 70.5% | 61 | 104 | + 70.5% | |
| Median Sales Price* | \$1,285,000 | \$540,000 | - 58.0% | \$1,285,000 | \$540,000 | - 58.0% | |
| Percent of List Price Received* | 97.6% | 98.4% | + 0.8% | 97.6% | 98.4% | + 0.8% | |
| Inventory of Homes for Sale | 46 | 40 | - 13.0% | | | | |
| Months Supply of Inventory | 4.3 | 3.0 | - 30.2% | | | | |

| Townhouse-Condo | | January | | | Year to Date | | |
|---------------------------------|-----------|---------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change | |
| New Listings | 4 | 1 | - 75.0% | 4 | 1 | - 75.0% | |
| Closed Sales | 1 | 0 | - 100.0% | 1 | 0 | - 100.0% | |
| Days on Market Until Sale | 178 | 0 | - 100.0% | 178 | 0 | - 100.0% | |
| Median Sales Price* | \$537,500 | \$0 | - 100.0% | \$537,500 | \$0 | - 100.0% | |
| Percent of List Price Received* | 89.9% | 0.0% | - 100.0% | 89.9% | 0.0% | - 100.0% | |
| Inventory of Homes for Sale | 11 | 10 | - 9.1% | | | | |
| Months Supply of Inventory | 5.5 | 3.5 | - 36.4% | | | | |

| Adult Community | | January | | | Year to Date | | |
|---------------------------------|------|---------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change | |
| New Listings | 0 | 0 | | 0 | 0 | | |
| Closed Sales | 0 | 0 | | 0 | 0 | | |
| Days on Market Until Sale | 0 | 0 | | 0 | 0 | | |
| Median Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Percent of List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |
| Months Supply of Inventory | 0.0 | 0.0 | | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

