Local Market Update for April 2019

Provided by New Jersey REALTORS®



Madison Boro

Morris County

Single Family		April			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 4-2018	Thru 4-2019	Percent Change		
New Listings	43	27	- 37.2%	132	93	- 29.5%		
Closed Sales	17	9	- 47.1%	50	24	- 52.0%		
Days on Market Until Sale	23	46	+ 100.0%	36	65	+ 80.6%		
Median Sales Price*	\$645,000	\$850,000	+ 31.8%	\$790,000	\$767,575	- 2.8%		
Percent of List Price Received*	98.1%	98.8%	+ 0.7%	97.7%	97.4%	- 0.3%		
Inventory of Homes for Sale	74	65	- 12.2%					
Months Supply of Inventory	5.8	5.9	+ 1.7%					

Townhouse-Condo		April			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 4-2018	Thru 4-2019	Percent Change	
New Listings	2	4	+ 100.0%	22	13	- 40.9%	
Closed Sales	1	2	+ 100.0%	5	5	0.0%	
Days on Market Until Sale	163	4	- 97.5%	81	65	- 19.8%	
Median Sales Price*	\$470,000	\$704,500	+ 49.9%	\$537,500	\$600,000	+ 11.6%	
Percent of List Price Received*	98.9%	101.3%	+ 2.4%	96.3%	98.3%	+ 2.1%	
Inventory of Homes for Sale	14	8	- 42.9%				
Months Supply of Inventory	5.4	3.7	- 31.5%				

Adult Community April				Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 4-2018	Thru 4-2019	Percent Change
New Listings	0	0		0	0	
Closed Sales	0	0		0	0	
Days on Market Until Sale	0	0		0	0	
Median Sales Price*	\$0	\$0		\$0	\$0	
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%	
Inventory of Homes for Sale	0	0				
Months Supply of Inventory	0.0	0.0				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

