Local Market Update for January 2020

Provided by New Jersey REALTORS®



Madison Boro

Morris County

Single Family		January			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 1-2019	Thru 1-2020	Percent Change		
New Listings	17	12	- 29.4%	17	12	- 29.4%		
Closed Sales	1	13	+ 1,200.0%	1	13	+ 1,200.0%		
Days on Market Until Sale	104	82	- 21.2%	104	82	- 21.2%		
Median Sales Price*	\$540,000	\$585,000	+ 8.3%	\$540,000	\$585,000	+ 8.3%		
Percent of List Price Received*	98.4%	96.3%	- 2.1%	98.4%	96.3%	- 2.1%		
Inventory of Homes for Sale	40	31	- 22.5%					
Months Supply of Inventory	3.0	2.3	- 23.3%					

Townhouse-Condo		January			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 1-2019	Thru 1-2020	Percent Change	
New Listings	1	1	0.0%	1	1	0.0%	
Closed Sales	0	3		0	3		
Days on Market Until Sale	0	35		0	35		
Median Sales Price*	\$0	\$502,500		\$0	\$502,500		
Percent of List Price Received*	0.0%	95.9%		0.0%	95.9%		
Inventory of Homes for Sale	13	3	- 76.9%				
Months Supply of Inventory	4.6	1.4	- 69.6%				

Adult Community	January			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 1-2019	Thru 1-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

