Local Market Update for July 2020

Provided by New Jersey REALTORS®



Madison Boro

Morris County

Single Family		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	23	25	+ 8.7%	177	154	- 13.0%	
Closed Sales	22	18	- 18.2%	71	85	+ 19.7%	
Days on Market Until Sale	48	31	- 35.4%	62	61	- 1.6%	
Median Sales Price*	\$738,000	\$730,000	- 1.1%	\$820,500	\$749,900	- 8.6%	
Percent of List Price Received*	97.3%	98.4%	+ 1.1%	97.0%	97.6%	+ 0.6%	
Inventory of Homes for Sale	70	44	- 37.1%				
Months Supply of Inventory	6.0	3.2	- 46.7%				

Townhouse-Condo	July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	1	4	+ 300.0%	22	31	+ 40.9%
Closed Sales	4	3	- 25.0%	11	9	- 18.2%
Days on Market Until Sale	54	78	+ 44.4%	59	47	- 20.3%
Median Sales Price*	\$674,000	\$620,000	- 8.0%	\$600,000	\$555,000	- 7.5%
Percent of List Price Received*	97.8%	98.5%	+ 0.7%	98.6%	98.4%	- 0.2%
Inventory of Homes for Sale	9	13	+ 44.4%			
Months Supply of Inventory	4.0	5.6	+ 40.0%			

Adult Community		July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

