Local Market Update for March 2019

Provided by New Jersey REALTORS®



Mahwah Twp

Bergen County

Single Family		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	25	36	+ 44.0%	79	78	- 1.3%	
Closed Sales	8	8	0.0%	25	27	+ 8.0%	
Days on Market Until Sale	60	76	+ 26.7%	73	108	+ 47.9%	
Median Sales Price*	\$697,000	\$557,500	- 20.0%	\$660,000	\$550,000	- 16.7%	
Percent of List Price Received*	96.0%	97.6%	+ 1.7%	96.4%	95.5%	- 0.9%	
Inventory of Homes for Sale	102	84	- 17.6%				
Months Supply of Inventory	7.2	5.4	- 25.0%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	22	39	+ 77.3%	67	90	+ 34.3%	
Closed Sales	9	14	+ 55.6%	30	49	+ 63.3%	
Days on Market Until Sale	39	52	+ 33.3%	49	69	+ 40.8%	
Median Sales Price*	\$350,000	\$356,250	+ 1.8%	\$351,000	\$366,000	+ 4.3%	
Percent of List Price Received*	98.6%	97.6%	- 1.0%	97.7%	97.4%	- 0.3%	
Inventory of Homes for Sale	43	58	+ 34.9%				
Months Supply of Inventory	2.3	3.1	+ 34.8%				

Adult Community		March			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change	
New Listings	1	0	- 100.0%	2	0	- 100.0%	
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	1	0	- 100.0%				
Months Supply of Inventory	0.7	0.0	- 100.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

