## **Local Market Update for January 2020**

Provided by New Jersey REALTORS®



## **Mahwah Twp**

Bergen County

| Single Family                   |           | January   |                |             | Year to Date |                |  |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics                     | 2019      | 2020      | Percent Change | Thru 1-2019 | Thru 1-2020  | Percent Change |  |
| New Listings                    | 18        | 19        | + 5.6%         | 18          | 19           | + 5.6%         |  |
| Closed Sales                    | 10        | 9         | - 10.0%        | 10          | 9            | - 10.0%        |  |
| Days on Market Until Sale       | 116       | 122       | + 5.2%         | 116         | 122          | + 5.2%         |  |
| Median Sales Price*             | \$767,500 | \$888,000 | + 15.7%        | \$767,500   | \$888,000    | + 15.7%        |  |
| Percent of List Price Received* | 92.8%     | 97.5%     | + 5.1%         | 92.8%       | 97.5%        | + 5.1%         |  |
| Inventory of Homes for Sale     | 106       | 76        | - 28.3%        |             |              |                |  |
| Months Supply of Inventory      | 7.2       | 4.8       | - 33.3%        |             |              |                |  |

| Townhouse-Condo                 | January   |           |                | Year to Date |             |                |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics                     | 2019      | 2020      | Percent Change | Thru 1-2019  | Thru 1-2020 | Percent Change |
| New Listings                    | 23        | 23        | 0.0%           | 23           | 23          | 0.0%           |
| Closed Sales                    | 18        | 13        | - 27.8%        | 18           | 13          | - 27.8%        |
| Days on Market Until Sale       | 67        | 71        | + 6.0%         | 67           | 71          | + 6.0%         |
| Median Sales Price*             | \$373,000 | \$355,000 | - 4.8%         | \$373,000    | \$355,000   | - 4.8%         |
| Percent of List Price Received* | 96.7%     | 96.0%     | - 0.7%         | 96.7%        | 96.0%       | - 0.7%         |
| Inventory of Homes for Sale     | 45        | 33        | - 26.7%        |              |             |                |
| Months Supply of Inventory      | 2.4       | 1.7       | - 29.2%        |              |             |                |

| <b>Adult Community</b>          |      | January |                |             | Year to Date |                |  |
|---------------------------------|------|---------|----------------|-------------|--------------|----------------|--|
| Key Metrics                     | 2019 | 2020    | Percent Change | Thru 1-2019 | Thru 1-2020  | Percent Change |  |
| New Listings                    | 0    | 0       |                | 0           | 0            |                |  |
| Closed Sales                    | 0    | 0       |                | 0           | 0            |                |  |
| Days on Market Until Sale       | 0    | 0       |                | 0           | 0            |                |  |
| Median Sales Price*             | \$0  | \$0     |                | \$0         | \$0          |                |  |
| Percent of List Price Received* | 0.0% | 0.0%    |                | 0.0%        | 0.0%         |                |  |
| Inventory of Homes for Sale     | 0    | 1       |                |             |              |                |  |
| Months Supply of Inventory      | 0.0  | 0.4     |                |             |              |                |  |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

