Local Market Update for April 2020

Provided by New Jersey REALTORS®



Mahwah Twp

Bergen County

Single Family		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	33	14	- 57.6%	113	73	- 35.4%	
Closed Sales	23	10	- 56.5%	50	40	- 20.0%	
Days on Market Until Sale	115	76	- 33.9%	111	86	- 22.5%	
Median Sales Price*	\$685,000	\$699,500	+ 2.1%	\$601,450	\$682,000	+ 13.4%	
Percent of List Price Received*	96.2%	94.8%	- 1.5%	95.8%	96.3%	+ 0.5%	
Inventory of Homes for Sale	113	61	- 46.0%				
Months Supply of Inventory	7.7	4.1	- 46.8%				

Townhouse-Condo	April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change
New Listings	35	14	- 60.0%	124	87	- 29.8%
Closed Sales	15	15	0.0%	65	50	- 23.1%
Days on Market Until Sale	41	49	+ 19.5%	63	59	- 6.3%
Median Sales Price*	\$350,000	\$378,000	+ 8.0%	\$365,000	\$339,250	- 7.1%
Percent of List Price Received*	97.4%	98.6%	+ 1.2%	97.4%	97.3%	- 0.1%
Inventory of Homes for Sale	70	35	- 50.0%			
Months Supply of Inventory	3.7	1.9	- 48.6%			

Adult Community		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	1	0	- 100.0%	1	1	0.0%	
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	0.7	8.0	+ 14.3%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

