Local Market Update for July 2019

Provided by New Jersey REALTORS®



Maplewood Twp

Essex County

Single Family		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	27	42	+ 55.6%	315	348	+ 10.5%	
Closed Sales	40	43	+ 7.5%	211	214	+ 1.4%	
Days on Market Until Sale	24	30	+ 25.0%	28	38	+ 35.7%	
Median Sales Price*	\$611,000	\$590,000	- 3.4%	\$640,700	\$604,000	- 5.7%	
Percent of List Price Received*	104.2%	102.6%	- 1.5%	103.5%	101.1%	- 2.3%	
Inventory of Homes for Sale	74	73	- 1.4%				
Months Supply of Inventory	2.6	2.6	0.0%				

Townhouse-Condo		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	4	4	0.0%	34	37	+ 8.8%	
Closed Sales	1	4	+ 300.0%	24	18	- 25.0%	
Days on Market Until Sale	0	65		26	48	+ 84.6%	
Median Sales Price*	\$480,000	\$236,000	- 50.8%	\$220,000	\$190,000	- 13.6%	
Percent of List Price Received*	100.0%	96.1%	- 3.9%	100.6%	98.6%	- 2.0%	
Inventory of Homes for Sale	10	10	0.0%				
Months Supply of Inventory	3.4	3.4	0.0%				

Adult Community		July			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change	
New Listings	0	0		1	1	0.0%	
Closed Sales	0	0		1	2	+ 100.0%	
Days on Market Until Sale	0	0		22	108	+ 390.9%	
Median Sales Price*	\$0	\$0		\$700,000	\$642,500	- 8.2%	
Percent of List Price Received*	0.0%	0.0%		97.2%	97.3%	+ 0.1%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

