Local Market Update for March 2020

Provided by New Jersey REALTORS®



Maplewood Twp

Essex County

Single Family	amily March			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	46	26	- 43.5%	126	95	- 24.6%	
Closed Sales	25	20	- 20.0%	62	58	- 6.5%	
Days on Market Until Sale	34	31	- 8.8%	44	44	0.0%	
Median Sales Price*	\$662,000	\$655,000	- 1.1%	\$538,500	\$597,500	+ 11.0%	
Percent of List Price Received*	100.4%	104.4%	+ 4.0%	99.8%	101.8%	+ 2.0%	
Inventory of Homes for Sale	68	39	- 42.6%				
Months Supply of Inventory	2.5	1.4	- 44.0%				

Townhouse-Condo		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	4	4	0.0%	15	18	+ 20.0%	
Closed Sales	2	1	- 50.0%	5	7	+ 40.0%	
Days on Market Until Sale	53	14	- 73.6%	29	58	+ 100.0%	
Median Sales Price*	\$248,750	\$140,000	- 43.7%	\$177,500	\$205,000	+ 15.5%	
Percent of List Price Received*	98.4%	100.0%	+ 1.6%	101.5%	100.0%	- 1.5%	
Inventory of Homes for Sale	14	11	- 21.4%				
Months Supply of Inventory	6.5	2.9	- 55.4%				

Adult Community		March			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change		
New Listings	0	1		1	1	0.0%		
Closed Sales	1	0	- 100.0%	1	0	- 100.0%		
Days on Market Until Sale	156	0	- 100.0%	156	0	- 100.0%		
Median Sales Price*	\$235,000	\$0	- 100.0%	\$235,000	\$0	- 100.0%		
Percent of List Price Received*	98.7%	0.0%	- 100.0%	98.7%	0.0%	- 100.0%		
Inventory of Homes for Sale	1	0	- 100.0%					
Months Supply of Inventory	1.0	0.0	- 100.0%					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

