Local Market Update for March 2020

Provided by New Jersey REALTORS®



Millburn Twp

Essex County

Single Family		March			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change		
New Listings	59	41	- 30.5%	190	163	- 14.2%		
Closed Sales	20	21	+ 5.0%	38	51	+ 34.2%		
Days on Market Until Sale	69	71	+ 2.9%	71	82	+ 15.5%		
Median Sales Price*	\$1,061,000	\$1,215,000	+ 14.5%	\$904,000	\$1,160,000	+ 28.3%		
Percent of List Price Received*	95.1%	102.7%	+ 8.0%	95.4%	99.2%	+ 4.0%		
Inventory of Homes for Sale	165	105	- 36.4%					
Months Supply of Inventory	7.2	4.5	- 37.5%					

Townhouse-Condo		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	1	3	+ 200.0%	4	6	+ 50.0%	
Closed Sales	0	1		5	5	0.0%	
Days on Market Until Sale	0	1		20	46	+ 130.0%	
Median Sales Price*	\$0	\$120,000		\$785,000	\$285,500	- 63.6%	
Percent of List Price Received*	0.0%	100.8%		94.5%	98.6%	+ 4.3%	
Inventory of Homes for Sale	4	1	- 75.0%				
Months Supply of Inventory	2.2	0.5	- 77.3%				

Adult Community		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	0	0		1	0	- 100.0%	
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

