## **Local Market Update for January 2019**

Provided by New Jersey REALTORS®



## **Montclair Twp**

**Essex County** 

Single Family	January			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change	
New Listings	19	30	+ 57.9%	19	30	+ 57.9%	
Closed Sales	19	16	- 15.8%	19	16	- 15.8%	
Days on Market Until Sale	52	39	- 25.0%	52	39	- 25.0%	
Median Sales Price*	\$735,000	\$887,000	+ 20.7%	\$735,000	\$887,000	+ 20.7%	
Percent of List Price Received*	104.5%	103.6%	- 0.9%	104.5%	103.6%	- 0.9%	
Inventory of Homes for Sale	58	70	+ 20.7%				
Months Supply of Inventory	1.7	2.0	+ 17.6%				

Townhouse-Condo		January			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change	
New Listings	5	12	+ 140.0%	5	12	+ 140.0%	
Closed Sales	2	5	+ 150.0%	2	5	+ 150.0%	
Days on Market Until Sale	207	17	- 91.8%	207	17	- 91.8%	
Median Sales Price*	\$434,250	\$325,000	- 25.2%	\$434,250	\$325,000	- 25.2%	
Percent of List Price Received*	98.8%	102.6%	+ 3.8%	98.8%	102.6%	+ 3.8%	
Inventory of Homes for Sale	21	21	0.0%				
Months Supply of Inventory	2.2	2.4	+ 9.1%				

<b>Adult Community</b>		January			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

