Local Market Update for October 2019

Provided by New Jersey REALTORS®



Montclair Twp

Essex County

Single Family		October			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change		
New Listings	55	28	- 49.1%	538	513	- 4.6%		
Closed Sales	23	29	+ 26.1%	343	353	+ 2.9%		
Days on Market Until Sale	60	58	- 3.3%	39	39	0.0%		
Median Sales Price*	\$700,000	\$765,000	+ 9.3%	\$777,777	\$770,000	- 1.0%		
Percent of List Price Received*	101.8%	102.3%	+ 0.5%	106.7%	105.6%	- 1.0%		
Inventory of Homes for Sale	110	77	- 30.0%					
Months Supply of Inventory	3.3	2.2	- 33.3%					

Townhouse-Condo		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	12	13	+ 8.3%	129	137	+ 6.2%	
Closed Sales	10	4	- 60.0%	81	93	+ 14.8%	
Days on Market Until Sale	21	22	+ 4.8%	42	40	- 4.8%	
Median Sales Price*	\$257,500	\$317,000	+ 23.1%	\$303,000	\$330,000	+ 8.9%	
Percent of List Price Received*	100.3%	98.9%	- 1.4%	101.4%	102.0%	+ 0.6%	
Inventory of Homes for Sale	36	29	- 19.4%				
Months Supply of Inventory	4.2	3.1	- 26.2%				

Adult Community		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	0	0		1	0	- 100.0%	
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

