Local Market Update for June 2020

Provided by New Jersey REALTORS®



Montclair Twp

Essex County

Single Family		June			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	65	68	+ 4.6%	362	225	- 37.8%	
Closed Sales	50	38	- 24.0%	189	125	- 33.9%	
Days on Market Until Sale	26	44	+ 69.2%	39	47	+ 20.5%	
Median Sales Price*	\$819,850	\$863,500	+ 5.3%	\$775,000	\$850,000	+ 9.7%	
Percent of List Price Received*	106.2%	107.8%	+ 1.5%	106.1%	105.4%	- 0.7%	
Inventory of Homes for Sale	125	58	- 53.6%				
Months Supply of Inventory	3.5	2.1	- 40.0%				

Townhouse-Condo		June			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	17	17	0.0%	89	81	- 9.0%	
Closed Sales	6	6	0.0%	47	48	+ 2.1%	
Days on Market Until Sale	18	25	+ 38.9%	33	40	+ 21.2%	
Median Sales Price*	\$368,000	\$220,000	- 40.2%	\$325,000	\$320,000	- 1.5%	
Percent of List Price Received*	105.5%	108.7%	+ 3.0%	102.1%	100.5%	- 1.6%	
Inventory of Homes for Sale	41	27	- 34.1%				
Months Supply of Inventory	4.5	3.0	- 33.3%				

Adult Community		June			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 6-2019	Thru 6-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

