Local Market Update for July 2020

Provided by New Jersey REALTORS®



Montclair Twp

Essex County

Single Family		July			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change		
New Listings	34	74	+ 117.6%	396	299	- 24.5%		
Closed Sales	54	41	- 24.1%	243	167	- 31.3%		
Days on Market Until Sale	29	36	+ 24.1%	37	44	+ 18.9%		
Median Sales Price*	\$782,000	\$940,000	+ 20.2%	\$775,000	\$880,000	+ 13.5%		
Percent of List Price Received*	107.7%	111.3%	+ 3.3%	106.5%	106.8%	+ 0.3%		
Inventory of Homes for Sale	109	57	- 47.7%					
Months Supply of Inventory	3.1	1.9	- 38.7%					

Townhouse-Condo				Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	9	20	+ 122.2%	98	101	+ 3.1%
Closed Sales	15	12	- 20.0%	62	60	- 3.2%
Days on Market Until Sale	66	32	- 51.5%	41	39	- 4.9%
Median Sales Price*	\$330,000	\$417,000	+ 26.4%	\$327,663	\$320,000	- 2.3%
Percent of List Price Received*	103.2%	99.1%	- 4.0%	102.3%	100.2%	- 2.1%
Inventory of Homes for Sale	36	31	- 13.9%			
Months Supply of Inventory	3.8	3.5	- 7.9%			

Adult Community	July			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

