Local Market Update for December 2019

Provided by New Jersey REALTORS®



Mountainside Boro

Union County

Single Family		December			Year to Date			
Key Metrics	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change		
New Listings	7	5	- 28.6%	169	208	+ 23.1%		
Closed Sales	4	10	+ 150.0%	87	116	+ 33.3%		
Days on Market Until Sale	29	80	+ 175.9%	56	51	- 8.9%		
Median Sales Price*	\$471,750	\$554,900	+ 17.6%	\$588,000	\$574,500	- 2.3%		
Percent of List Price Received*	97.8%	95.4%	- 2.5%	97.3%	97.8%	+ 0.5%		
Inventory of Homes for Sale	26	31	+ 19.2%					
Months Supply of Inventory	3.4	3.3	- 2.9%					

Townhouse-Condo		December			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change	
New Listings	0	0		8	8	0.0%	
Closed Sales	0	0		8	7	- 12.5%	
Days on Market Until Sale	0	0		18	31	+ 72.2%	
Median Sales Price*	\$0	\$0		\$785,500	\$718,000	- 8.6%	
Percent of List Price Received*	0.0%	0.0%		100.0%	99.9%	- 0.1%	
Inventory of Homes for Sale	3	1	- 66.7%				
Months Supply of Inventory	2.4	0.7	- 70.8%				

Adult Community		December			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change	
New Listings	0	0		16	10	- 37.5%	
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	5	0	- 100.0%				
Months Supply of Inventory	0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

