Local Market Update for October 2019

Provided by New Jersey REALTORS®



New Providence Boro

Union County

Single Family		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	18	14	- 22.2%	245	248	+ 1.2%	
Closed Sales	17	14	- 17.6%	115	120	+ 4.3%	
Days on Market Until Sale	46	64	+ 39.1%	40	47	+ 17.5%	
Median Sales Price*	\$515,000	\$590,000	+ 14.6%	\$616,000	\$586,000	- 4.9%	
Percent of List Price Received*	97.2%	99.0%	+ 1.9%	98.8%	98.2%	- 0.6%	
Inventory of Homes for Sale	52	43	- 17.3%				
Months Supply of Inventory	4.4	3.4	- 22.7%				

Townhouse-Condo		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	2	3	+ 50.0%	31	32	+ 3.2%	
Closed Sales	1	2	+ 100.0%	13	15	+ 15.4%	
Days on Market Until Sale	62	7	- 88.7%	73	44	- 39.7%	
Median Sales Price*	\$455,000	\$532,500	+ 17.0%	\$521,250	\$525,000	+ 0.7%	
Percent of List Price Received*	91.0%	98.1%	+ 7.8%	93.2%	97.4%	+ 4.5%	
Inventory of Homes for Sale	10	8	- 20.0%				
Months Supply of Inventory	4.4	4.3	- 2.3%				

Adult Community		October			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

