Local Market Update for February 2019

Provided by New Jersey REALTORS®



New Providence Boro

Union County

Single Family		February			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change	
New Listings	23	19	- 17.4%	30	44	+ 46.7%	
Closed Sales	5	7	+ 40.0%	10	9	- 10.0%	
Days on Market Until Sale	21	72	+ 242.9%	44	80	+ 81.8%	
Median Sales Price*	\$587,500	\$586,000	- 0.3%	\$599,750	\$619,000	+ 3.2%	
Percent of List Price Received*	102.1%	94.4%	- 7.5%	99.6%	95.0%	- 4.6%	
Inventory of Homes for Sale	38	50	+ 31.6%				
Months Supply of Inventory	3.2	4.2	+ 31.3%				

Townhouse-Condo		February			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change	
New Listings	1	3	+ 200.0%	4	6	+ 50.0%	
Closed Sales	3	1	- 66.7%	4	2	- 50.0%	
Days on Market Until Sale	31	116	+ 274.2%	29	65	+ 124.1%	
Median Sales Price*	\$521,250	\$335,000	- 35.7%	\$521,250	\$432,500	- 17.0%	
Percent of List Price Received*	91.2%	100.0%	+ 9.6%	92.6%	97.4%	+ 5.2%	
Inventory of Homes for Sale	6	9	+ 50.0%				
Months Supply of Inventory	2.7	4.2	+ 55.6%				

Adult Community		February			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

