Local Market Update for April 2020

Provided by New Jersey REALTORS®



Old Tappan Boro

Bergen County

Single Family		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	21	4	- 81.0%	55	41	- 25.5%	
Closed Sales	3	5	+ 66.7%	15	14	- 6.7%	
Days on Market Until Sale	27	42	+ 55.6%	110	94	- 14.5%	
Median Sales Price*	\$1,020,000	\$685,000	- 32.8%	\$700,000	\$731,850	+ 4.6%	
Percent of List Price Received*	91.5%	97.1%	+ 6.1%	95.2%	94.6%	- 0.6%	
Inventory of Homes for Sale	51	46	- 9.8%				
Months Supply of Inventory	9.7	8.9	- 8.2%				

Townhouse-Condo		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	7	4	- 42.9%	13	15	+ 15.4%	
Closed Sales	4	0	- 100.0%	6	3	- 50.0%	
Days on Market Until Sale	56	0	- 100.0%	65	32	- 50.8%	
Median Sales Price*	\$568,250	\$0	- 100.0%	\$621,250	\$475,000	- 23.5%	
Percent of List Price Received*	98.6%	0.0%	- 100.0%	97.4%	95.7%	- 1.7%	
Inventory of Homes for Sale	11	14	+ 27.3%				
Months Supply of Inventory	5.2	8.2	+ 57.7%				

Adult Community		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

