## **Local Market Update for December 2019**

Provided by New Jersey REALTORS®



## **Paramus Boro**

Bergen County

Single Family		December			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change	
New Listings	14	11	- 21.4%	329	360	+ 9.4%	
Closed Sales	10	18	+ 80.0%	193	234	+ 21.2%	
Days on Market Until Sale	74	86	+ 16.2%	56	57	+ 1.8%	
Median Sales Price*	\$632,380	\$645,000	+ 2.0%	\$650,000	\$625,000	- 3.8%	
Percent of List Price Received*	95.1%	95.6%	+ 0.5%	98.1%	97.8%	- 0.3%	
Inventory of Homes for Sale	78	58	- 25.6%				
Months Supply of Inventory	4.8	2.9	- 39.6%				

Townhouse-Condo		December			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change	
New Listings	1	0	- 100.0%	12	27	+ 125.0%	
Closed Sales	0	1		8	9	+ 12.5%	
Days on Market Until Sale	0	32		81	29	- 64.2%	
Median Sales Price*	\$0	\$760,000		\$692,500	\$750,000	+ 8.3%	
Percent of List Price Received*	0.0%	96.3%		99.2%	97.2%	- 2.0%	
Inventory of Homes for Sale	4	0	- 100.0%				
Months Supply of Inventory	3.1	0.0	- 100.0%				

<b>Adult Community</b>		December			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 12-2018	Thru 12-2019	Percent Change	
New Listings	0	0		3	6	+ 100.0%	
Closed Sales	0	1		4	7	+ 75.0%	
Days on Market Until Sale	0	279		80	118	+ 47.5%	
Median Sales Price*	\$0	\$275,000		\$200,825	\$270,000	+ 34.4%	
Percent of List Price Received*	0.0%	98.6%		94.1%	98.2%	+ 4.4%	
Inventory of Homes for Sale	0	1					
Months Supply of Inventory	0.0	1.0					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

## Historical Median Sales Price by Property Type By Month

