Local Market Update for April 2019

Provided by New Jersey REALTORS®



Paramus Boro

Bergen County

| Single Family | | April | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 4-2018 | Thru 4-2019 | Percent Change | |
| New Listings | 30 | 32 | + 6.7% | 100 | 123 | + 23.0% | |
| Closed Sales | 14 | 19 | + 35.7% | 43 | 60 | + 39.5% | |
| Days on Market Until Sale | 70 | 57 | - 18.6% | 76 | 64 | - 15.8% | |
| Median Sales Price* | \$622,500 | \$620,000 | - 0.4% | \$700,000 | \$609,500 | - 12.9% | |
| Percent of List Price Received* | 98.0% | 96.4% | - 1.6% | 98.1% | 97.6% | - 0.5% | |
| Inventory of Homes for Sale | 78 | 75 | - 3.8% | | | | |
| Months Supply of Inventory | 4.4 | 4.3 | - 2.3% | | | | |

| Townhouse-Condo | | April | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 4-2018 | Thru 4-2019 | Percent Change | |
| New Listings | 0 | 2 | | 5 | 7 | + 40.0% | |
| Closed Sales | 2 | 1 | - 50.0% | 3 | 3 | 0.0% | |
| Days on Market Until Sale | 200 | 7 | - 96.5% | 148 | 36 | - 75.7% | |
| Median Sales Price* | \$477,500 | \$750,000 | + 57.1% | \$675,000 | \$750,000 | + 11.1% | |
| Percent of List Price Received* | 95.0% | 98.0% | + 3.2% | 95.6% | 97.7% | + 2.2% | |
| Inventory of Homes for Sale | 1 | 2 | + 100.0% | | | | |
| Months Supply of Inventory | 0.8 | 1.5 | + 87.5% | | | | |

| Adult Community | | April | | | Year to Date | | |
|---------------------------------|-----------|-------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2018 | 2019 | Percent Change | Thru 4-2018 | Thru 4-2019 | Percent Change | |
| New Listings | 0 | 0 | | 1 | 2 | + 100.0% | |
| Closed Sales | 1 | 0 | - 100.0% | 2 | 2 | 0.0% | |
| Days on Market Until Sale | 127 | 0 | - 100.0% | 101 | 141 | + 39.6% | |
| Median Sales Price* | \$280,000 | \$0 | - 100.0% | \$225,000 | \$270,000 | + 20.0% | |
| Percent of List Price Received* | 93.6% | 0.0% | - 100.0% | 94.0% | 100.0% | + 6.4% | |
| Inventory of Homes for Sale | 1 | 1 | 0.0% | | | | |
| Months Supply of Inventory | 0.8 | 8.0 | 0.0% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

