Local Market Update for May 2019

Provided by New Jersey REALTORS®



Paramus Boro

Bergen County

Single Family		May			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change	
New Listings	42	33	- 21.4%	142	156	+ 9.9%	
Closed Sales	21	24	+ 14.3%	64	84	+ 31.3%	
Days on Market Until Sale	66	77	+ 16.7%	73	68	- 6.8%	
Median Sales Price*	\$687,500	\$632,500	- 8.0%	\$700,000	\$623,750	- 10.9%	
Percent of List Price Received*	98.1%	98.9%	+ 0.8%	98.1%	98.0%	- 0.1%	
Inventory of Homes for Sale	90	84	- 6.7%				
Months Supply of Inventory	5.4	4.8	- 11.1%				

Townhouse-Condo		May			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change	
New Listings	0	17		5	24	+ 380.0%	
Closed Sales	0	0		3	3	0.0%	
Days on Market Until Sale	0	0		148	36	- 75.7%	
Median Sales Price*	\$0	\$0		\$675,000	\$750,000	+ 11.1%	
Percent of List Price Received*	0.0%	0.0%		95.6%	97.7%	+ 2.2%	
Inventory of Homes for Sale	1	17	+ 1,600.0%				
Months Supply of Inventory	0.8	11.9	+ 1,387.5%				

Adult Community	May			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 5-2018	Thru 5-2019	Percent Change
New Listings	0	2		1	4	+ 300.0%
Closed Sales	1	1	0.0%	3	3	0.0%
Days on Market Until Sale	78	34	- 56.4%	93	105	+ 12.9%
Median Sales Price*	\$210,000	\$217,500	+ 3.6%	\$210,000	\$250,000	+ 19.0%
Percent of List Price Received*	88.2%	98.9%	+ 12.1%	92.1%	99.6%	+ 8.1%
Inventory of Homes for Sale	1	3	+ 200.0%			
Months Supply of Inventory	0.8	2.3	+ 187.5%			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

