Local Market Update for June 2019

Provided by New Jersey REALTORS®



Paramus Boro

Bergen County

Single Family		June			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change	
New Listings	37	33	- 10.8%	179	190	+ 6.1%	
Closed Sales	12	15	+ 25.0%	76	99	+ 30.3%	
Days on Market Until Sale	29	46	+ 58.6%	66	65	- 1.5%	
Median Sales Price*	\$656,000	\$540,000	- 17.7%	\$700,000	\$620,000	- 11.4%	
Percent of List Price Received*	99.3%	100.2%	+ 0.9%	98.3%	98.3%	0.0%	
Inventory of Homes for Sale	94	83	- 11.7%				
Months Supply of Inventory	6.0	4.7	- 21.7%				

Townhouse-Condo		June			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change	
New Listings	2	0	- 100.0%	7	24	+ 242.9%	
Closed Sales	2	2	0.0%	5	5	0.0%	
Days on Market Until Sale	21	40	+ 90.5%	97	37	- 61.9%	
Median Sales Price*	\$700,000	\$715,000	+ 2.1%	\$675,000	\$750,000	+ 11.1%	
Percent of List Price Received*	108.6%	96.2%	- 11.4%	100.8%	97.1%	- 3.7%	
Inventory of Homes for Sale	3	17	+ 466.7%				
Months Supply of Inventory	2.3	11.9	+ 417.4%				

Adult Community		June			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 6-2018	Thru 6-2019	Percent Change	
New Listings	0	1		1	5	+ 400.0%	
Closed Sales	0	0		3	3	0.0%	
Days on Market Until Sale	0	0		93	105	+ 12.9%	
Median Sales Price*	\$0	\$0		\$210,000	\$250,000	+ 19.0%	
Percent of List Price Received*	0.0%	0.0%		92.1%	99.6%	+ 8.1%	
Inventory of Homes for Sale	1	3	+ 200.0%				
Months Supply of Inventory	0.8	2.4	+ 200.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

