Local Market Update for April 2020

Provided by New Jersey REALTORS®



Paramus Boro

Bergen County

Single Family		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	33	14	- 57.6%	124	119	- 4.0%	
Closed Sales	19	10	- 47.4%	60	59	- 1.7%	
Days on Market Until Sale	57	43	- 24.6%	64	57	- 10.9%	
Median Sales Price*	\$620,000	\$655,000	+ 5.6%	\$609,500	\$700,000	+ 14.8%	
Percent of List Price Received*	96.4%	98.2%	+ 1.9%	97.6%	98.5%	+ 0.9%	
Inventory of Homes for Sale	86	74	- 14.0%				
Months Supply of Inventory	4.9	3.7	- 24.5%				

Townhouse-Condo		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	2	0	- 100.0%	7	5	- 28.6%	
Closed Sales	1	0	- 100.0%	3	1	- 66.7%	
Days on Market Until Sale	7	0	- 100.0%	36	54	+ 50.0%	
Median Sales Price*	\$750,000	\$0	- 100.0%	\$750,000	\$819,000	+ 9.2%	
Percent of List Price Received*	98.0%	0.0%	- 100.0%	97.7%	100.0%	+ 2.4%	
Inventory of Homes for Sale	2	2	0.0%				
Months Supply of Inventory	1.5	1.0	- 33.3%				

Adult Community		April			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 4-2019	Thru 4-2020	Percent Change	
New Listings	0	0		2	2	0.0%	
Closed Sales	0	0		2	1	- 50.0%	
Days on Market Until Sale	0	0		141	47	- 66.7%	
Median Sales Price*	\$0	\$0		\$270,000	\$295,000	+ 9.3%	
Percent of List Price Received*	0.0%	0.0%		100.0%	95.2%	- 4.8%	
Inventory of Homes for Sale	1	2	+ 100.0%				
Months Supply of Inventory	0.8	2.0	+ 150.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

