Local Market Update for July 2020

Provided by New Jersey REALTORS®



Paramus Boro

Bergen County

| Single Family | | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2019 | 2020 | Percent Change | Thru 7-2019 | Thru 7-2020 | Percent Change | |
| New Listings | 41 | 40 | - 2.4% | 233 | 223 | - 4.3% | |
| Closed Sales | 25 | 24 | - 4.0% | 124 | 120 | - 3.2% | |
| Days on Market Until Sale | 31 | 60 | + 93.5% | 58 | 60 | + 3.4% | |
| Median Sales Price* | \$650,000 | \$707,500 | + 8.8% | \$625,000 | \$678,500 | + 8.6% | |
| Percent of List Price Received* | 100.4% | 97.3% | - 3.1% | 98.7% | 97.8% | - 0.9% | |
| Inventory of Homes for Sale | 93 | 60 | - 35.5% | | | | |
| Months Supply of Inventory | 5.1 | 2.8 | - 45.1% | | | | |

| Townhouse-Condo | | July | | | Year to Date | | |
|---------------------------------|------|------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2019 | 2020 | Percent Change | Thru 7-2019 | Thru 7-2020 | Percent Change | |
| New Listings | 0 | 3 | | 24 | 9 | - 62.5% | |
| Closed Sales | 0 | 0 | | 5 | 3 | - 40.0% | |
| Days on Market Until Sale | 0 | 0 | | 37 | 42 | + 13.5% | |
| Median Sales Price* | \$0 | \$0 | | \$750,000 | \$789,000 | + 5.2% | |
| Percent of List Price Received* | 0.0% | 0.0% | | 97.1% | 98.5% | + 1.4% | |
| Inventory of Homes for Sale | 19 | 4 | - 78.9% | | | | |
| Months Supply of Inventory | 13.6 | 2.0 | - 85.3% | | | | |

| Adult Community | | July | | | Year to Date | | |
|---------------------------------|------|------|----------------|-------------|--------------|----------------|--|
| Key Metrics | 2019 | 2020 | Percent Change | Thru 7-2019 | Thru 7-2020 | Percent Change | |
| New Listings | 0 | 0 | | 5 | 2 | - 60.0% | |
| Closed Sales | 0 | 0 | | 3 | 1 | - 66.7% | |
| Days on Market Until Sale | 0 | 0 | | 105 | 47 | - 55.2% | |
| Median Sales Price* | \$0 | \$0 | | \$250,000 | \$295,000 | + 18.0% | |
| Percent of List Price Received* | 0.0% | 0.0% | | 99.6% | 95.2% | - 4.4% | |
| Inventory of Homes for Sale | 3 | 0 | - 100.0% | | | | |
| Months Supply of Inventory | 2.4 | 0.0 | - 100.0% | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

