Local Market Update for February 2019

Provided by New Jersey REALTORS®



Plainfield City

Union County

Single Family		February			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change	
New Listings	54	50	- 7.4%	101	107	+ 5.9%	
Closed Sales	20	26	+ 30.0%	46	54	+ 17.4%	
Days on Market Until Sale	122	48	- 60.7%	95	57	- 40.0%	
Median Sales Price*	\$208,500	\$230,000	+ 10.3%	\$200,000	\$232,500	+ 16.3%	
Percent of List Price Received*	100.5%	97.6%	- 2.9%	102.7%	98.4%	- 4.2%	
Inventory of Homes for Sale	179	139	- 22.3%				
Months Supply of Inventory	5.0	3.5	- 30.0%				

Townhouse-Condo		February			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change	
New Listings	1	0	- 100.0%	6	2	- 66.7%	
Closed Sales	0	2		1	3	+ 200.0%	
Days on Market Until Sale	0	44		70	96	+ 37.1%	
Median Sales Price*	\$0	\$101,513		\$130,000	\$105,000	- 19.2%	
Percent of List Price Received*	0.0%	141.3%		84.4%	124.9%	+ 48.0%	
Inventory of Homes for Sale	7	2	- 71.4%				
Months Supply of Inventory	5.7	1.1	- 80.7%				

Adult Community		February			Year to Date		
Key Metrics	2018	2019	Percent Change	Thru 2-2018	Thru 2-2019	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	1		1	1	0.0%	
Days on Market Until Sale	0	51		105	51	- 51.4%	
Median Sales Price*	\$0	\$338,900		\$235,000	\$338,900	+ 44.2%	
Percent of List Price Received*	0.0%	99.7%		98.0%	99.7%	+ 1.7%	
Inventory of Homes for Sale	1	1	0.0%				
Months Supply of Inventory	1.0	0.8	- 20.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

