Local Market Update for March 2020

Provided by New Jersey REALTORS®



Plainfield City

Union County

Single Family		March			Year to Date			
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change		
New Listings	60	53	- 11.7%	167	129	- 22.8%		
Closed Sales	48	38	- 20.8%	103	82	- 20.4%		
Days on Market Until Sale	52	72	+ 38.5%	57	73	+ 28.1%		
Median Sales Price*	\$252,000	\$271,000	+ 7.5%	\$235,500	\$275,000	+ 16.8%		
Percent of List Price Received*	102.5%	100.3%	- 2.1%	100.3%	100.6%	+ 0.3%		
Inventory of Homes for Sale	165	116	- 29.7%					
Months Supply of Inventory	4.4	3.5	- 20.5%					

Townhouse-Condo		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	4	1	- 75.0%	6	5	- 16.7%	
Closed Sales	0	1		3	2	- 33.3%	
Days on Market Until Sale	0	61		96	55	- 42.7%	
Median Sales Price*	\$0	\$96,000		\$105,000	\$188,000	+ 79.0%	
Percent of List Price Received*	0.0%	87.4%		124.9%	92.8%	- 25.7%	
Inventory of Homes for Sale	5	5	0.0%				
Months Supply of Inventory	3.0	3.1	+ 3.3%				

Adult Community		March			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 3-2019	Thru 3-2020	Percent Change	
New Listings	1	0	- 100.0%	1	1	0.0%	
Closed Sales	0	1		1	2	+ 100.0%	
Days on Market Until Sale	0	20		51	42	- 17.6%	
Median Sales Price*	\$0	\$304,900		\$338,900	\$247,450	- 27.0%	
Percent of List Price Received*	0.0%	100.0%		99.7%	100.0%	+ 0.3%	
Inventory of Homes for Sale	2	0	- 100.0%				
Months Supply of Inventory	1.5	0.0	- 100.0%				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

